

**Carbon Trader** Global, Hybrid Full-Time Role

# Job Responsibilities

As a Carbon Trader focused on Voluntary Carbon Markets and Article 6 mechanisms, you will be responsible for developing and maintaining strong relationships with mid- and senior-level stakeholders at leading companies. Your core objective will be to actively close transactions that align with both client needs and the strategic goals of MicroEnergy Credits.

This role offers a unique opportunity to grow personally and professionally in a dynamic and fast-evolving market. You will be trading a range of environmental commodities, including carbon offsets, renewable energy credits, and other sustainability-linked products. These will span across distributed HH tech, NBS, and CDR initiatives.

Our mission is to help clients mitigate future environmental risks, optimize performance, and leverage our global network. You will receive direct support from the management team and collaborate closely with experienced colleagues to achieve success.

- Communicate daily with your teams' customers and needs
- Actively approach new customers to build the customer database
- Conduct local market research on the environmental commodities market and contribute to the company's growth efforts
- Creating new commodity deal structures meeting MEC and your clients' needs
- Collaborate with the team and peers to structure deals for the benefit of the customer and MicroEnergy Credits.

# **Must Have**

- Native or strong bilingual English speaker
- Bachelor's or Master's degree in business, finance, economics, or equivalent
- 5 to 7 years' experience in carbon trading, brokering, business development
- Skilled in business development, cold calling, networking, and IT/Data applications
- Advanced Excel skills are considered a plus

# Good to Have

- An understanding of carbon markets and/or the global climate action landscape
- Regulatory Knowledge (Article 6 of the Paris Agreement)
- Go-getter and problem-solving mindset

### Who We Are

MicroEnergy Credits (MEC) is a social enterprise that channels international funding to help community financial inclusion organizations launch and scale clean energy programs. Our programs enable rural and low-income communities, especially women, to take control of their clean energy future while creating a verifiable impact to build sustainable, climate-resilient communities.

MEC has a deep background in energy access for development through our work over the past 18 years, providing affordable, clean energy to 60 million people in Asia and Africa. As a trusted provider of social impact carbon credits, MEC seeks to empower every community by providing access to affordable and innovative clean energy solutions. We aim to create a world free of both poverty and climate change.

We are a small, dynamic team. Our culture has maintained its start-up ethos of innovation and collaboration at the intersection of environmental markets, clean energy technology, and financial inclusion. Our headquarters are in Mumbai, India.

#### Why work with us

At MEC, impact isn't just a goal—it's our purpose. We serve humanity and the planet by championing bold ideas fuelled by innovation and meaningful communication. Excellence, to us, means enabling every team member to lead with purpose and help others thrive.

# What We Offer

We invest in our people with benefits designed to support well-being and growth:

- Work from where you thrive
- Robust healthcare benefits
- Plenty of time to rest and recharge
- A once-a-year team retreat to inspire and connect

MEC is an equal opportunity employer and prohibits discrimination and harassment of any type without regard to race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state or local laws or our sensibilities.



