



Director of Operations – MicroEnergy Credits

In office or Remote

About MicroEnergy Credits

MicroEnergy Credits (MEC) is a catalyst for clean energy access through microfinance as well as a trusted provider of social impact carbon credits. We seek to empower every community by providing access to affordable, modern clean energy services. Leveraging decades of expertise, MEC provides communities with funding to take control of their clean energy future, while providing net-zero pioneers carbon credits with verifiable impact in their fight against climate change. As a team, we work toward helping communities and micro-entrepreneurs transition to clean energy on their journey out of poverty through consistent wealth creation, health improvement, local jobs, and improved education. Our Microfinance Institution partners play a crucial role in the adoption of clean energy. MEC helps MFIs launch and scale clean energy lending programs. As a supportive partner, we leverage our prowess in the carbon market to provide resources, training, and expertise to help our MFI partners make a difference. Together we have impacted over 8 million households across Asia and Africa with affordable clean energy solutions.

The values that help us deliver;

Impact: Serving humanity and the planet

Our goal is not less than stopping climate change and poverty. We do this by impacting markets, supply chains, information flows and unlocking human capital.

Innovation: Great communication leads to great ideas

We all have access to the people, information, and resources we need to get the job done. We value a flat organization, with no silos and lots of collaboration.

Excellence: Everyone at MEC is a leader, making the people and teams around them extraordinary.

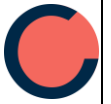
MEC team members are excellent communicators, agile problem solvers, trusted colleagues and inspiring leaders.

Change: Building our culture together

While maintaining safety we take risks, make decisions quickly, share mistakes broadly, and learn from them openly. We create our culture together at team retreats where everyone's voice matters.

About You

You are an operational leader excited by the opportunity to scale up a proven, high impact social enterprise. You are able to work with a highly functioning team and help weave together gaps paving the way for it to function well at a larger scale. You are a proactive problem solver, who can listen sensitively to understand where there are operational gaps and bring solutions based on experience. You excel at all things back office including HR, Legal and Tech. You are fast learner who can work with high performing leaders in carbon, finance, microfinance, energy access and technology. You are seeking a fun, dynamic team that is committed to positive social impact achieved with excellence and professionalism. You have experience scaling up organizations in the range of 60-200 employees. You diffuse conflict and amplify collaboration. You are a generalist who has worked in at least one organization at the Director of Operations or similar role, spanning operational areas such as legal, HR, technology. You have experience either as a C level executive or reporting to one. You enjoy a fast



moving, dynamic, non-hierarchical work environment. You have experience with the carbon markets and at least one other area among clean energy, microfinance, social enterprise or international development. You are excited by having impact in India, Africa and Asia more broadly. You are able to work effectively in a distributed/remote environment with most of the team based in India and the CEO based in the US. You are either based in India or based in Europe or US with quarterly/as needed travel to India and/or other countries.

About the Role

The Director of Operations will support the CEO to manage and evolve all aspects of the operations of the business. This role is designed to evolve into a COO role, or other C level position over time, and depending on candidate experience level could start out as a COO position. Focus areas will include:

1. Building operational capacity of the organization as we grow to meet the moment.
2. Working closely with the finance, carbon technical, growth and data teams to ensure smooth inter-team processes throughout the carbon credit origination process.
3. Taking the lead on strategic operational improvement projects related to the company's growth phase including ensuring we attract and retain the right talent, and ensuring carbon contract compliance, and ensuring robustness of our CRM and Credit Tracker technology.
4. Take the lead on building our supportive positive culture.

Qualifications

- 10+ years of experience
- Strong leadership, organizational, and interpersonal skills, as well as an understanding of carbon emissions and climate change.
- Excellent communication abilities with structured thinking, client management and networking skills.
- Proficiency in MS Office (Excel, Word, PowerPoint).
- Team player, problem-solver and social mission-oriented.
- A university master's degree in any discipline, preferably related to environment, climate change and development studies.

World-Class Benefits

We go above and beyond to offer our team amazing benefits. The specifics vary by country.

- 1-week Annual strategy retreat in Goa
- Flexible work location
- Healthcare coverage
- Generous vacation policy
- Monthly team events

How to Apply:

Please send your updated CV to ases@microenergycredits.com with the subject line "Application for Director of Operations". We are an equal opportunity employer. All qualified candidates will receive consideration for employment without any discrimination or prejudice.

