

**Role: Microfinance Clean Energy Fellowship**

Dated: April 11, 2011

Reports to: Regional Manager

Location: India, Tanzania, Mongolia, Bangladesh

***About MicroEnergy Credits***

MicroEnergy Credits is a social enterprise that enables greater access to clean energy for poor people around the world by tapping the carbon market to expand access to capital. By helping microfinance institutions (MFIs) provide microloans for clean energy technologies, those in the greatest need can purchase solar lighting for their home or business, and smoke-free stoves for their kitchens. With microfinance, clean energy technologies become more affordable than wood or fossil fuels while offering a cleaner, safer and more efficient energy source. More than 45,000 households have already adopted clean energy as a result of MEC's financing program in Asia, Africa and Latin America.

***Opportunity:***

- The MEC Fellowship is a rare opportunity to work in the field at the forefront of clean energy and microfinance
- As an MEC Fellow you will work on-site with a microfinance institution for one or two years
- You will leverage MEC's infrastructure, experience and global resources to implement a successful clean energy product line at the MFI
- Your goal will be to ensure that the clean energy program reaches key milestones in years one and two
- You will manage MEC's P&L at the MFI unit level
- You will create a close working partnership with MFI management.

***Key responsibilities:***

- Training:
  - Implement a structured program at the MFI that will take them from start to finish in meeting key milestones for clean energy scale up,
  - Program will include components such as:
    - Prefeasibility studies
    - Market research
    - Business plan development
    - Marketing training
    - Process development/ Operations manual development
    - Process improvement
- Team work:
  - Effectively leverage MEC's existing experience, relationships and working documents
  - Work as a team with the MFI's clean energy program manager, to provide frequent updates to the MFI Management and Board on the progress of the clean energy program
  - Work as a team with MEC management to track progress, and raise issues early so they may be resolved.
  - Work collaboratively with other Fellows to share best practices, product knowledge and successful solutions to problems
- Problem solving:
  - Proactively identify risks and come up with solutions to implement clean energy program.
- Technology: train and monitor use of MEC's mobile phone and internet based carbon technology
- Carbon certification:
  - Hold stakeholder meetings for carbon compliance
  - Coordinate collection of baseline data as needed
- Contribute to MEC blog and photos
- Stakeholder relations:

- Work with partners including clean energy manufacturers and distributors
- Government agencies

***Qualifications:***

- Knowledge of microfinance, clean energy, the carbon markets, internet and mobile phone technology, social enterprise, Indian Subcontinent region
- Bachelors degree
- 1 year experience in banking or consulting
- Language skills a plus
- Microfinance experience a plus
- 4 months experience living in a developing country
- Word, PowerPoint and Excel skill sets
- Ability to work in a decentralized, global team
- Demonstrated self starter, problem solver, team player, and social mission-oriented

***Compensation:***

The program is essentially a break-even proposition. MEC Fellows will receive a living stipend which will enable them to live comfortably, but should not expect to build substantial savings. The primary benefit of the fellowship is the opportunity to gain valuable field experience while building a record of concrete accomplishment in the field of microfinance and clean energy. Fellows will be able to see a lasting and scalable social impact as a result of their one-two year commitment. Fellows will also build a network of relationships with future leaders at the nexus of microfinance, clean tech and social finance. Fellows will be eligible for consideration for future employment at MEC but this is not guaranteed. Fellows will receive:

- Living Stipend
- Round Trip Travel
- Health Insurance

***How to Apply:***

Please send CV and cover letter to [info@microenergycredits.com](mailto:info@microenergycredits.com). In your cover letter please offer brief answers to the following questions:

- Why are you interested in becoming an MEC Fellow?
- Please give an example of how you have shown leadership, initiative and problem solving.
- Please summarize prior work experience.
- Please summarize experience in microfinance, clean energy, social enterprise, international development.